

13.—Retail Establishments grouped according to Annual Sales, 1941 and 1951

Group	Stores				Annual Sales			
	1941		1951		1941		1951	
	No.	p.c.	No.	p.c.	\$'000	p.c.	\$'000	p.c.
Sales—								
Less than \$1,000.....	8,995	6.6	1,912	1.3	5,191	0.2	1,285	1
\$1,000-\$1,999.....	9,958	7.3	4,287	2.8	14,146	0.4	5,989	0.1
\$2,000-\$4,999.....	24,339	17.7	10,572	7.0	81,181	2.3	35,063	0.3
\$5,000-\$9,999.....	27,674	20.1	14,943	9.9	198,189	5.8	109,083	1.0
\$10,000-\$19,999.....	27,800	20.2	25,867	17.0	393,385	11.4	378,093	3.5
\$20,000-\$29,999.....	14,339	10.4	20,293	13.4	345,734	10.0	498,226	4.7
\$30,000-\$49,999.....	12,126	8.8	28,396	18.7	460,534	13.4	1,078,920	10.1
\$50,000-\$99,999.....	7,523	5.5	25,922	17.1	508,867	14.8	1,793,879	16.8
\$100,000-\$199,999.....	2,856	2.1	11,527	7.6	389,055	11.3	1,566,702	14.7
\$200,000-\$299,999.....	1,308	1.0	5,282	3.5	395,024	11.5	1,600,421	15.1
\$300,000-\$499,999.....								
\$500,000-\$999,999.....								
\$1,000,000 or over....	413	0.3	2,625	1.7	649,597	18.9	3,585,118	33.7
Totals, All Groups...	137,331	100.0	151,626	100.0	3,440,902	100.0	10,652,780	100.0

¹ Less than 0.1 p.c.

In 1951, 56,875 or 37.6 p.c. of the retail stores in Canada had no paid employees, but these accounted for only 8 p.c. of total sales. Stores with fewer than 10 paid employees numbered 87,560 or 57.7 p.c. of the total in operation and had 51.2 p.c. of all sales. In comparison, stores with 10 or more employees were only 4.7 p.c. of the total number of establishments but had 40.5 p.c. of all sales.

14.—Retail Stores grouped according to Number of Employees, 1951

Group	Stores		Sales		Paid Employees				Payroll	
	No.	p.c.	\$'000	p.c.	Minimum		Maximum		\$'000	p.c.
					No.	p.c.	No.	p.c.		
Stores Reporting—										
No employees.....	56,875	37.6	883,143	8.3	—	—	3,895	0.6	12,940	1.4
1 employee.....	38,435	25.3	1,273,151	12.0	38,595	8.5	54,871	9.1	53,232	5.8
2 employees.....	19,580	12.9	1,029,326	9.7	39,160	8.6	52,613	8.7	64,365	7.1
3 ".....	11,011	7.3	796,762	7.5	33,033	7.3	44,041	7.3	58,384	6.4
4 ".....	6,697	4.4	631,594	5.9	26,788	5.9	35,171	5.8	48,841	5.3
5-9 ".....	11,837	7.8	1,716,569	16.1	74,959	16.5	98,172	16.3	154,370	17.0
10-19 employees.....	4,447	2.9	1,244,438	11.7	57,974	12.7	76,236	12.6	124,282	13.7
20-49 ".....	2,074	1.4	1,245,029	11.7	60,880	13.4	80,081	13.3	135,374	14.9
50-90 ".....	467	0.3	645,406	6.0	32,427	7.1	41,605	6.9	70,792	7.8
100 " or over.....	203	0.1	1,187,363	11.1	90,978	20.0	117,206	19.4	187,463	20.6
Totals, All Stores.....	151,626	100.0	10,652,780	100.0	454,794	100.0	603,891	100.0	910,042	100.0

In 1951, 60,000 of Canada's 151,000 retail stores did business on a cash basis, and had total sales of \$2,888,489,100. The bulk of this trade was accounted for by the traditionally cash and carry businesses: restaurants, chain food stores, variety stores and drug stores. The important role which credit, both charge and instalment, has in retail selling is clearly shown in Table 15 and is particularly significant in such trades as the automotive group, department stores, clothing stores, and furniture and appliance stores.